



OAKWELL HAMPTON UK

Future-proofing products with a new agile squad

THE COMPANY

An industry-leading software house providing end-to-end software solutions to the oil and fuel industry. A small to medium-sized business that was looking to grow quickly.



THE CHALLENGE

The company was looking to rebuild its legacy platform and needed to hire multiple different skill sets across the whole product lifecycle to help it achieve that goal. Without a core recruitment partner or in-house capability, they approached a handful of agencies to help them with their search.

Oakwell was asked to support a variety of roles, including full-stack software engineers, business analysts, technical support engineers, and product managers.



THE SEARCH

Before starting the search, the tech team sat down with the hiring managers to scope out the project and ensure we all had a clear idea of the skills and cultural fit that was required. We also advised on the salaries and benefits packages to make sure their offer was competitive in the market.

Once the scope of work was agreed upon, the team set to work advertising the roles and tapping into our network in the local area. Having helped define the remuneration and knowing the interest the roles would garner working on a greenfield project, we reached out to our community to ascertain who was available and get referrals to any passive candidates who would be interested if the perfect opportunity arose.



THE OUTCOME

The team filled all ten roles within an eight-week period, an exceptional result all round.

Off the back of this, the company reached out again a few weeks later with a similar request, and the team were able to hire eight tech professionals within twelve weeks.

Since then, the partnership has gone from strength to strength and Oakwell is now their go-to recruitment agency for all their searches.